Contents of Volume 9

Vol. 9, No. 1, January 1989

MARJORIE T. STANLEY / Ethical Perspectives on the Foreign Direct Investment Decision 1

KENNETH L. KRAFT and JERALD HAGE / Strategy, Social Responsibility and Implementation 11

JOHN D. ABELL / A Note on the Teaching of Ethics in the MBA Macroeconomics Course 21

FRIDA KERNER FURMAN / Teaching Business Ethics: Questioning the Assumptions, Seeking New Directions 31

LYLE ESTILL / Unfree Enterprise 39

ISHMAEL P. AKAAH / Attitudes of Marketing Professionals Toward Ethics in Marketing Research: A Cross-National Comparison 45

ROBERT A. GIACALONE and STEPHEN B. KNOUSE / Justifying Wrongful Employee Behavior: The Role of Personality in Organizational Sabotage 55

SCOTT J. VITELL and DONALD L. DAVIS / Ethical Beliefs of MIS Professionals: The Frequency and Opportunity for Unethical Behavior 63

HAI YAP TEOH and GOWDIN Y SHIU / Attitudes Towards Corporate Social Responsibility and Perceived Importance of Social Responsibility Information Characteristics in a Decision Context 71

Review:

James T. Bennett and Thomas J. DiLorenzo, *Unfair Competition: The Profits of Nonprofits* (J. W. DIENHART) 20

Call for Papers 79

Vol. 9, No. 2, February 1990

JOHN C. RUHNKA and STEVEN WELLER / The Ethical Implications of Corporate Records Management Practices and Some Suggested Ethical Values for Decisions 81

THOMAS M. MULLIGAN / Justifying Moral Initiative by Business, with Rejoinders to Bill Shaw and Richard Nunan 93

MICHAEL R. HYMAN and RICHARD TANSEY / The Ethics of Psychoactive Ads 105

S. DOUGLAS BEETS and LARRY N. KILLOUGH / The Effectiveness of a Complaint-Based Ethics Enforcement System: Evidence from the Accounting Profession 115

PAUL F. HODAPP / Can There Be a Social Contract with Business? 127

THOMAS DONALDSON / Social Contracts and Corporations: A Reply to Hodapp 133

EDWARD W. COKER / Adam Smith's Concept of the Social System 139

P. ANDIAPPAN, M. REAVLEY, and S. SILVER / Discrimination Against Pregnant Employees: An Analysis of Arbitration and Human Rights Tribunal Decisions in Canada 143

NATALIE DANDEKAR / Contrasting Consequences: Bringing Charges of Sexual Harassment Compared with Other Cases of Whistleblowing 151

Review:

John Kultgen, *Ethics and Professionalism* (A. J. RICHARDSON) 104

Vol. 9, No. 3, March 1990

JAMES C. GAA / A Game-Theoretic Analysis of Professional Rights and Responsibilities 159

JENNIFER MOORE / What is Really Unethical About Insider Trading? 171

JAMES WEBER / Measuring the Impact of Teaching Ethics to Future Managers: A Review, Assessment, and Recommendations 183

ANDREW C. WICKS / Norman Bowie and Richard Rorty on Multinationals: Does Business Ethics Need 'Metaphysical Comfort? 191

WILLIAM A. JONES, Jr. / Student Views of "Ethical" Issues: A Situational Analysis 201

LEO GROARKE / Affirmative Action as a Form of Restitutution 207

LARRY C. JENSEN and STEVEN A. WYGANT / The Developmental Self-Valuing Theory: A Practical Approach for Business Ethics 215

CARL MITCHAM / Ethics in Bioengineering 227

W. EDWARD STEAD, DAN L. WORRELL, and JEAN GARNER STEAD / An Integrative Model for Understanding and Managing Ethical Behavior in Business Organizations 233

Reviews:

Hernando de Soto, *The Other Path: The Invisible Revolution in the Third World* (DAVID L. PERRY) 170

Herschel Hardin, *The Privatization Putsch* (ALEX MICHALOS) 206

Vol. 9, Nos. 4–5, April/May 1990

WENDY DOYLE / Introduction: Perspectives on Women in Management Research 243

UMA SEKARAN / Frontiers and New Vistas in Women in Management Research 247

ANN GREGORY / Are Women Different and Why are Women Thought to be Different? Theoretical and Methodological Perspectives 257

ELLEN A. FAGENSON / At the Heart of Women in Management Research: Theoretical and Methodological Approaches and Their Biases 267

DOROTHY P. MOORE / An Examination of Present Research on the Female Entrepreneur-Suggested Research Strategies for the 1990's 275

KAREN KORABIK / Androgyny and Leadership Style 283

J. I. A. ROWNEY and A. R. CAHOON / Individual and Organizational Characteristics of Women in Managerial Leadership 293
R. J. BURKE and C. A. McKEEN / Mentoring in Organizations: Implications for Women 317
I. DEVINE and D. MARKIEWICZ / Cross-Sex Relationships at Work and the Impact of Gender Stereotypes 333
L. FALKENBERG and M. MONACHELLO / Dual-Career and Dual-Income Families: Do They have Different Needs? 339
DALLAS CULLEN / Career Barriers: Do We Need More Research? 353
C. ANDREW, C. CODERRE, and A. DENIS / Stop or Go: Reflections of Women Managers on Factors Influencing their Career Development 361
DEIRDRE GRONDIN / Research, Myths and Expectations: New Challenges for Management Educators 369
MELANIE CONN / No Bosses Here: Management in Worker Co-Operatives 373
DINA LAVOIE / Formal and Informal Management Training Programs for Women in Canada: Who Seems to Be Doing a Good Job? 377
M. NATALIE LAM / Management Training for Women: International Experiences and Lessons for Canada 385
GLENIS JOYCE / Training and Women: Some Thoughts from the Grassroots 407
P. COLLERETTE and P. AUBRY / Socio-Economic Evolution of Women Business Owners in Quebec (1987) 417
H. LEE-GOSSELIN and J. GRISÉ / Are Women Owner-Managers Challenging Our Definitions of Entrepreneurship? An In-Depth Survey 423
MONICA BELCOURT / A Family Portrait of Canada's Most Successful Female Entrepreneurs 435
LOIS STEVENSON / Some Methodological Problems Associated with Researching Women Entrepreneurs 439
R. J. BURKE and D. MIKALACHKI / The Women in Management Research Program at the National Centre for Management Research and Development 447
Announcements 455, 456

Vol. 9, No. 6, June 1990

D. M. RANDALL and A. M. GIBSON / Methodology in Business Ethics Research: A Review and Critical Assessment 457
RAYMOND S. PFEIFFER / The Central Distinction in the Theory of Corporate Moral Personhood 473
JOHN DOBSON / The Role of Ethics in Global Corporate Culture 481
SCOTT J. VITELL and D. L. DAVIS / The Relationship Between Ethics and Job Satisfaction: An Empirical Investigation 489
FREDERICK R. POST / Collaborative Collective Bargaining: Toward an Ethically Defensible

Approach to Labor Negotiations 495
J. TSALIKIS and M. ORTIZ-BUONAFINA / Ethical Beliefs' Differences of Males and Females 509
DENNIS J. MOBERG / Helping Subordinates with Their Personal Problems: A Moral Dilemma for Managers 519
Review:
Rogene A. Buchholz, *Fundamental Concepts and Problems in Business Ethics* (DANIEL R. GILBERT) 472
Call for Papers 533

Vol. 9, No. 7, July 1990

W. MICHAEL HOFFMAN / Introduction 535
HENK J. L. VAN LUIJK / Recent Developments in European Business Ethics 537
JACK MAHONEY / An International Look at Business Ethics: Britain 545
MARIO UNNIA / Business Ethics in Italy: The State of the Art 551
ROGELIO PEREZ PERDOMO / Corruption and Business in Present Day Venezuela 555

VARIA

KATHLEEN A. GETZ / International Codes of Conduct: An Analysis of Ethical Reasoning 567
ROBERT E. FREDERICK and W. MICHAEL HOFFMAN / The Individual Investor in Securities Markets: An Ethical Analysis 579
STEPHEN G. PEITCHINIS / Government Spending and the Budget Deficit 591
F. P. SCHADLER and J. E. KARNS / The Unethical Exploitation of Shareholders in Management Buyout Transactions 595
V. K. STRONG and A. N. HOFFMAN / There is Relevance in the Classroom: Analysis of Present Methods of Teaching Business Ethics 603
M. FRANCIS REEVES / An Application of Bloom's Taxonomy to the Teaching of Business Ethics 609
Call for Papers 617

Vol. 9, No. 8, August 1990

ALEX C. MICHALOS / The Impact of Trust on Business, International Security and the Quality of Life 619
R. E. REIDENBACH and D. P. ROBIN / Toward the Development of a Multidimensional Scale for Improving Evaluations of Business Ethics 639
W. R. SWINYARD, H. RINNE and A. KENG KAU / The Morality of Software Piracy: A Cross-Cultural Analysis 655
PETER E. MILLSPAUGH / Plant Closing Ethics Root in American Law 665

G. OAKES / The Sales Process and the Paradoxes of Trust 671

S. W. KELLEY, O. C. FERRELL, and S. J. SKINNER / Ethical Behavior Among Marketing Researchers: An Assessment of Selected Demographic Characteristics 681

Announcement 689

Vol. 9, No. 9, September 1990

B. J. REILLY and M. J. KYJ / Economics and Ethics 691

G. A. CLAYPOOL, D. F. FETYKO, and M. A. PEARSON / Reactions to Ethical Dilemmas: A Study Pertaining to Certified Public Accountants 699

JACK E. KARNS / Economics, Ethics, and Tort Remedies: The Emerging Concept of Hedonic Value 707

THOMAS TYSON / Believing that Everyone Else is Less Ethical: Implications for Work Behavior and Ethics Instruction 715

MELVILLE T. COTTRILL / Corporate Social Responsibility and the Marketplace 723

D. R. NELSON and T. E. OBREMSKI / Promoting Moral Growth Through Intra-Group Participation 731

JAMES R. HARRIS / Ethical Values of Individuals at Different Levels in the Organizational Hierarchy of a Single Firm 741

JOHN R. SWANDA, JR. / Goodwill, Going Concern, Stocks and Flows: A Prescription for Moral Analysis 751

ALEX MICHALOS / Acknowledgment 761

Vol. 9, No. 10, October 1990

RICHARD P. NIELSEN / Dialogic Leadership as Ethics Action (Praxis) Method 765

MEIR TAMARI / Ethical Issues in Bankruptcy: A Jewish Perspective 785

DENNIS M. PATTEN / The Differential Perception of Accountants to Maccoby's Head/Heart Traits 791

G. R. BASSIRY / Ethics, Education, and Corporate Leadership 799

DEAN E. ALLMON and JAMES GRANT / Real Estate Sales Agents and the Code of Ethics: a Voice Stress Analysis 807

Book Reviews

Michael Keeley, *A Social-Contract Theory of Organizations* (D. R. GILBERT, JR.) 813

Albert Flores, *Professional Ideals* (J. D. BISHOP) 817

Ethics & Energy Supplement

Introduction (M. A. STEVENSON and T. M. DOWELL) 821

Energy for Sustainable Development (M. A. STEVENSON and T. M. DOWELL) 829

Call for Papers 837

Vol. 9, No. 11, November 1990

PAUL J. SCHLACHTER / Organizational Influences on Individual Ethical Behavior in Public Accounting 839

CLAUDIA HARRIS and WILLIAM BROWN / Developmental Constraints on Ethical Behaviour in Business 855

DENNIS J. MOBERG and MICHAEL J. MEYER / A Deontological Analysis of Peer Relations in Organizations 863

CECILY A. RAIBORN and DINAH PAYNE / Corporate Codes of Conduct: A Collective Conscience and Continuum 879

RICHARD McGOWAN / Justice: The Root of American Business Ideology and Ethics 891

LAURA B. FORKER / Purchasing Professionals in State Government: How Ethical Are They? 903

Vol. 9, No. 12, December 1990

BILL SHAW / Shareholder Authorized Inside Trading: A Legal and Moral Analysis 913

NANCIE FIMBEL and JEROME S. BURSTEIN / Defining the Ethical Standards of the High-Technology Industry 929

ISHMAEL P. AKAAH / The Influence of Non-Anonymity Deriving from Feedback of Research Results on Marketing Professionals' Research Ethics Judgements 949

CLINTON LONGENECKER and DEAN LUDWIG / Ethical Dilemmas in Performance Appraisal Revisited 961

PAUL C. NYSTROM / Differences in Moral Values Between Corporations 971

Book Review

Rena A. Gorlin, ed., *Codes of Professional Responsibility* (JAMES C. GAA) 960

Announcement 981